



# JITHIN JOHNSON

SENIOR VESSEL OPERATIONS &  
COMMERCIAL COORDINATOR

📍 Dubai, United Arab Emirates, United Arab Emirates

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## ABOUT ME

Experienced Senior Vessel Operations & Commercial Coordinator with 9 years of expertise in vessel operations, port expenses, and logistics management. Skilled in managing multi-vessel operations, slot planning, and commercial negotiations while ensuring seamless coordination with captains, agents, and ports, including Red Sea Ports. Adept at cost optimization, invoicing, and resolving escalations to enhance operational efficiency and ensure timely execution of shipments.

## SKILLS

VESSEL OPERATIONS

PORT EXPENSES  
MANAGEMENT

INVOICING

COMMERCIAL  
NEGOTIATIONS

COST OPTIMIZATION

LOGISTICS COORDINATION

## LANGUAGES

ENGLISH

HINDI

MALAYALAM

MARATHI

## WORK EXPERIENCE

### NEXUS LINE FREIGHT BROKER LLC

Dubai

Jul 2024 - Present

#### Operation Executive

A highly skilled professional responsible for overseeing end-to-end vessel operations, commercial negotiations, and customer coordination. This role ensures smooth execution of bookings, load planning, slot management, and documentation while maintaining seamless communication with captains, agents, and ports, including Red Sea Ports.

#### Key Responsibilities:

- Manage all vessel operations, ensuring efficiency and compliance.
- Continuously monitor Dubai Trade for updates and take necessary actions.
- Oversee and confirm load lists for accurate load planning.
- Rigorously coordinate with captains, masters, and agents to resolve escalations.
- Handle commercial negotiations, pricing, and customer escalations, providing precise solutions.
- Plan slot bookings based on vessel stability and coordinate with internal teams.
- Simultaneously manage operations for four vessels, including invoicing, payments, SOA, and booking follow-ups.
- Prepare and verify POD agent details, ensuring all documents are in order to prevent delays.
- Coordinate with ports for berthing schedules and ensure timely follow-ups.
- Oversee and manage vessel operations at Red Sea Ports, ensuring smooth logistics and compliance.

#### Key Skills & Competencies:

- Strong expertise in vessel operations and logistics coordination.
- Excellent negotiation and problem-solving skills. Experience in bunker procurement, fuel consumption planning, and vendor negotiations.
- Ability to manage multiple vessels and handle high-pressure situations.
- Proficiency in documentation, invoicing, and port coordination.
- Effective communication and stakeholder management.
- Experience handling operations at Red Sea Ports.
- Monitor bunker operations, assess fuel requirements, and negotiate optimal rates with vendors

### MARCURA INDIA PVT LTD

India

Jan 2023 - Dec 2023

#### DA Processing Officer

- Responsible for verifying PDA and FDA, soliciting, examining, funding, analyzing invoices, and settling expenses efficiently.
- Authenticate expenses, communicate with agents/operators for clarity, independently verify port expenses, and audit Disbursement Accounts worldwide.
- Ensure timely completion of DA process, remit balance funds to agents promptly, and request FDA submission for final port call settle.

HOBBIES

CRICKET, PLAYING MUSICAL  
INSTRUMENTS, SINGING,  
ATHLETICS, KARATE BLACK BELT

PERSONAL DETAILS

Date of birth  
05 Jan 1995

Nationality  
Indian

Visa status  
Work Visa

Marital status  
Married

JM BAXI  
TECHNOLOGIES PVT  
LTD  
India  
Sep 2020 - Jan 2023

Analyst

- Freight Forwarding Specialist with expertise in logistics optimization & supply chain efficiency. Skilled in carrier management, documentation, and transportation solutions.
- Ensure timely port call creation, data integration, and XML error resolution.
- Conduct team observations for quality improvement & stakeholder engagement.
- Coordinate interdepartmentally for vessel services & monthly performance forecasting.
- Streamline processes by managing master data and identifying improvement opportunities. Handle contracts, tariffs, invoices, audits, and customer concerns with precise reporting.

S5 AGENCY WORLD  
INDIA PVT LTD  
India  
Jun 2018 - Sep 2020

Finance Operator

- Processed DA payments for Ship Management Clients.
- Recorded transactions in Agresso.
- Proficient in S5 for financial reports.

ICICI LOMBARD GIC  
India  
May 2017 - Mar 2018

CUSTOMER RELATIONSHIP MANAGER

- Coordinating with customers by phone, resolving insurance queries, and guiding them through the claims process.

GEBBS HEALTHCARE  
SOLUTIONS PVT LTD  
India  
May 2016 - Feb 2017

Accounts Receivable Associate

- Monitoring Accounts Receivables and implementing necessary measures for recovery.

EDUCATION

MODEL COLLEGE OF  
COMMERCE AND  
SCIENCE  
India  
2018

Masters in Commerce

MODEL COLLEGE OF  
COMMERCE AND  
SCIENCE  
India  
2016

Bachelors of Commerce

MODEL COLLEGE OF  
COMMERCE AND  
SCIENCE  
India  
2013

Higher Secondary Certificate

MODEL COLLEGE OF  
COMMERCE AND  
SCIENCE  
India  
2011

Secondary School Certificate