

KARAN KESWANI

Maritime Professional

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ABOUT ME

As a seasoned maritime leader with over 18 years of comprehensive experience in ship management, I have successfully collaborated with top organizations in the shipping sector. My expertise spans strategic planning, budgeting, regulatory compliance, and technical operations. I am eager to leverage my industry knowledge and hands-on approach to drive operational excellence within your team, ensuring efficient vessel management and navigating maritime complexities for outstanding results.

KEY SKILLS

- Holistic Fleet Management
- Cost Management
- Dry Docking Management
- Crisis Management
- 3rd Party Ship Management
- Regulatory Compliance
- Team Leadership
- Maritime Digitalization
- Stakeholder Management
- Effective Communication
- Vessel Condition Assessment and Planning
- Incident Investigation
- Decision making and Problem Solving
- Budgeting, Forecasting & Cost Control
- Vessel Performance & Optimization

CERTIFICATIONS - TECHNICAL & CORE

- Maritime Electrical Systems
- Various Types of BWTS
- ISM Audits
- Marine Media Management
- Marine Incident Investigation
- MAN B&W Elec Engines
- Various Types of PMS
- Leadership Behavior
- Maritime Env Protection
- Marine Spill Management
- FRAMO Cargo Pumps
- Various Types of EGCS
- Marine Risk Assessment/ Management
- ISO-50001 Energy Management
- Management of Change

KEY PROJECTS

- Development of Electronic Record Books & Env Manager Program along with Lloyd’s Register for industry-wide usage
- Developed an App for assisting the seafaring community book training courses with ease
- SMS Simplification Project for easier understanding and compliance
- Managed multiple vessel Dry-Docking operations and negotiations
- Established a new ship management company in Dubai

WORK EXPERIENCE

- **Technical Superintendent / Manager | Ship owner & Manager | Dubai | Aug 2024 - Feb 2025**
- Optimized operations of 32+ ocean-going vessels, improving fleet uptime by 15% while ensuring full compliance with safety and maintenance standards.
- Led a team of 30+ professionals, enhancing fleet reliability and improving operational efficiency by 20%.
- Developed strategic initiatives for regulatory compliance and maintenance management, achieving 100% compliance and reducing downtime.
- Fostered collaboration to drive growth, enhancing team performance and professional development.

o **Scorpio Marine Management | Mumbai | Dubai | Jul 2014 - Jul 2024**

I. **Technical Superintendent / Manager | Black Marlin Ship Management | Dubai | Oct 2023 - Jul 2024**

- Launched Black Marlin ship management as a joint venture between Scorpio Tankers & Gulf Navigation in Dubai, overseeing vessel takeovers and technical management, optimizing performance during dry-docking.
- Implemented procedures to enhance regulatory compliance, budget planning, and maintenance, reducing costs by 18%.
- Built a high-performing team, positioning Black Marlin as an industry leader in Dubai.

II. **Technical Superintendent | Scorpio Marine Management | Mumbai | Oct 2022 - Sep 2023**

- Managed vessel maintenance, improving operational reliability and reducing unscheduled downtime by 12%.
- Analyzed KPIs (LTIF, TRCF, OPEX Budget), improving safety and efficiency by 10%.
- Led technical inspections and implemented maintenance plans, cutting costs by 15%.

III. **HSEQ Superintendent | Scorpio Marine Management | Mumbai | Jul 2014 - Sep 2022**

- Supervised EGCS and BWTS installations, ensuring compliance and reducing emissions by 20%.
- Streamlined SMS procedures and improved risk assessment, reducing process inefficiencies by 25%.
- Directed SIRE inspections and achieved an 80% reduction in non-conformities.

o **Marine Operations Engineer Onboard | Torm Shipping | Denmark | Mar 2007 - Mar 2014**

- Ensured vessel compliance with USCG, SIRE, PSC, and Flag State inspections, achieving top audit scores.
- Supervised maintenance operations and improved efficiency by 15% through continuous improvement.
- Coordinated vessel readiness, contributing to enhanced safety and compliance.

EDUCATION

o **Lean Six Sigma - Green Belt, Henry Harvin Quality Management Academy**

Focus on improving business processes and quality through DMAIC, DMADV, and Lean waste management.

o **Indian MEO Class Certification Competency, Directorate General of Shipping, Mumbai**

Management-level competency exam for senior marine engineer roles on-board ships.

o **B.S. Marine Engineering, Tolani Maritime Institute, affiliated to BITS Pilani**

Specialized in marine engineering, internal combustion engines, and maritime management.

LANGUAGES

o English o Hindi o French

PERSONAL DETAILS

Nationality	Date of birth	Visa status	Status	Driving license
Indian	05 Jul 1986	UAE Golden Visa	Married	Dubai / India

SOCIAL IMPACT & VOLUNTEER WORK

- o Participated in the Scorpio 'Buddies' program supporting employees with mental health challenges
- o Organized tree plantation drives to promote environmental sustainability
- o Organized book distribution drives aimed at enhancing rural education