

SARAH AMBOSTA

Corporate / Commercial Legal Manager

Visionary Legal Manager bringing experience in corporate, commercial, IP and corporate governance. Multijurisdiction legal compliance and structuring exposure. Self Starter and a problem solver.



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Dubai

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WORK EXPERIENCE

Legal Manager Mercuria Energy Group - Private office

03/2021 - Present Dubai, UAE

UHNI Partners holding company with investments in Oil & Gas, technology, real estate, hospitality

Achievements/Tasks

- Managing corporate restructuring, legal requirements and corporate governance, new acquisitions, joint ventures, potential investments and related transactions for the Group at the Holding level for over 30 subsidiaries.
- Drafting and implementing company policies and procedures, and handling Group insurance policies and claims.
- Drafting and negotiating wide range of complex commercial contracts.
- Advising on company's business operations such as employment matters, latest legislations and creating templates.
- Managing legal requirements for the financial team for tax filings, claims, audit requirements and compliance for various jurisdictions including Dubai, US, UK, Singapore, Switzerland, India, New Zealand.
- Working closely with external advisors, corporate agents, banks, counsels and tax advisors.
- Managing Group Intellectual Property matters.
- Reporting to Executives and Shareholders and 5 reportees.

Legal Counsel Al Zarooni Emirates Investment LLC

11/2018 - 02/2021 Dubai, UAE

Achievements/Tasks

- Drafting, negotiating and reviewing a wide range of commercial contracts.
- Increased legal department operational efficiency by 35% through restructured contract request guidelines and reduced legal outsourcing cost by 20%.
- Drafting board packs, corporate records, share transfer and dividends, maintaining statutory registers/records, entity formation shareholders agreements, and managing group insurances.
- Handling 6+ investment projects from potential investment stage to final signing.
- Reporting to Executives and Shareholders.

SKILLS

- Corporate restructuring
- Entrepreneurial mindset
- Corporate Governance
- Regulatory Compliance
- Intellectual Property matters
- Pragmatic orientation
- Strategic Partnership relations
- Strategic Thinking
- Operations Management
- Leadership
- Risk management

HONOR AWARDS

Intercollege Moot Court - Second Place (07/2015)
Mumbai University Moot Challenge

Debate Competition - First Place (08/2016)
Government Law College Law Debate Competition

CERTIFICATES

CAMS/AML Specialist Certification (Ongoing)
(2023 - Present)

WES Canada - Dual Bachelors of Law (2018)

Udemy Cyber Security Certification (05/2022)

EDUCATION

Bachelor of Law
Mumbai University
2014 - 2017

Bachelor of Legal Services
Mumbai University
2012 - 2014

INTERESTS

- Trading
- Pianist
- Swimming

WORK EXPERIENCE

Legal Consultant

Block Gemini Technologies FZ-LLC

03/2017 - 10/2020

Dubai, UAE

Achievements/Tasks

- Provided excellent transactional support, legal documentation, negotiation and advice regarding developments and delivery of technology platforms.
- Drafting, reviewing and negotiating a wide range of commercial agreements such as supply chain agreements, SAAS agreements, NDAs, MOUs, third party contracts, customer contracts.
- Drafted company policies, and procedures, legal templates and headed the archiving team.
- Incorporating entities and managing all corporate legal setup.
- Supported 8 blockchain projects with all legal requirements and entity formations for potential ICOs.
- Working closely with external advisors, corporate agents, banks, counsels and tax advisors.
- Reporting to Executives and 4 reportees.

LANGUAGES

English

Native or Bilingual Proficiency

Hindi

Full Professional Proficiency

